

Michael Kokalari, CFA  
Chief Economist

## Vietnam Macroeconomic Commentary: October 2025

Vietnam's economic growth in 2025 has been driven by two main factors, which remained strong in October: robust exports to the US—especially high-tech products—and a steady increase in tourist arrivals from China. Exports to the US rose by nearly 30% in the first ten months of 2025, while tourist arrivals were up 22%. Both figures were essentially unchanged compared to the previous month.

Exports of laptop computers and other high-tech products (excluding smartphones) surged nearly 50% in 10M25 (unchanged from 9M25). This incredible performance is being supported by both AI-linked demand and by the continued opening of new factories producing high-tech products in Vietnam. In last month's economic commentary, we discussed Apple's shift of more MacBook production to Vietnam. In October, it was announced that [Intel](#) will further increase its production in the country.

We expect further resilience in the months ahead, reflected by the return of the "New Export Orders" sub-index of the PMI into expansionary territory for the first time in a year. That sub-index bottomed out at the abnormally low level of 43.4 in June and has been recovering since then, reaching 51.1 in October. New export order recovery drove Vietnam's headline PMI up from 50.4 in September to 54.0 in October.

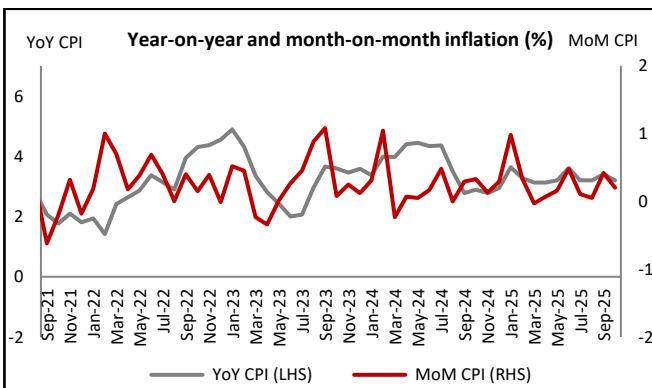
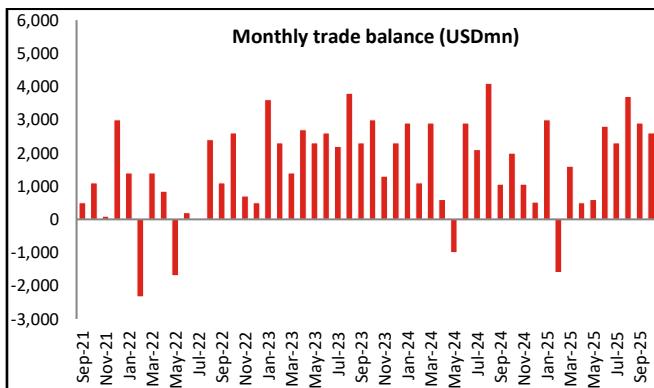
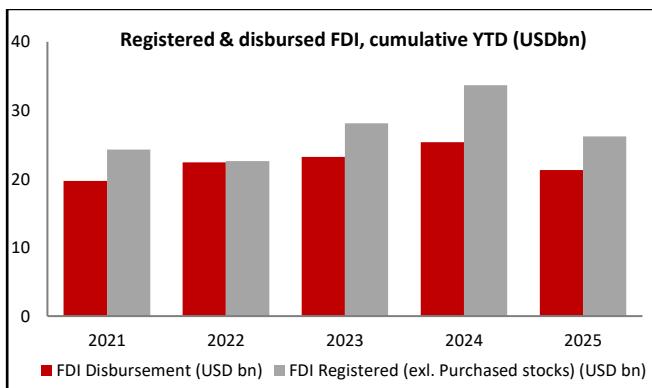
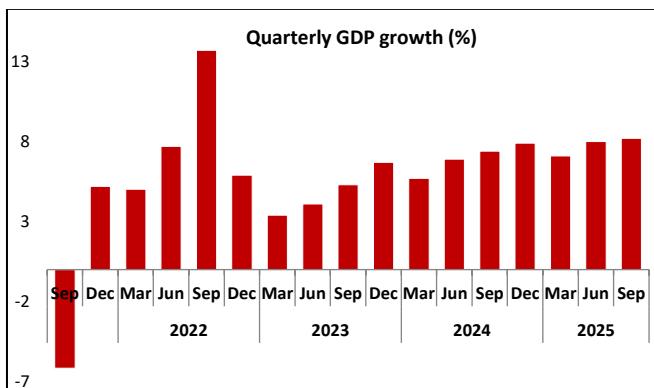
In addition to strong demand for IT products, Vietnam's unexpected export resilience is also partly attributable to the relative tariff rate on Vietnam's exports versus its regional competitors that also export to the US. In July, President Trump announced a 20% "reciprocal" tariff on Vietnam, which is comparable to or lower than the tariff rates of countries like India and Thailand. As long as the spread between the tariffs on Vietnam's exports to the US and its competitors is less than 10% pts, Vietnam's exports and FDI inflows (which were up 9% in 10M25) are unlikely to be significantly affected.

In October, there were further [developments](#) on the tariff front. The US made firmer commitments to exempt more products for lower preferential rates, although the details of these exemptions have not yet been publicized. Long story short, we believe the actual effective tariff rate on Vietnam's exports to the US will be below 15% starting at some point within 2026.

In contrast to very strong exports, the consumption picture for local Vietnamese consumers weakened a bit further in October due to severe [weather](#) conditions and flooding. Real retail sales (i.e., excluding inflation) dipped from 7.2% year-on-year in 9M25 to 7% in 10M25. Stripping out the 22% surge in tourist arrivals, spending by local domestic consumers is probably growing at less than 5% year-on-year this year.

The one saving grace of tepid domestic consumption growth is that inflation is well under control. In fact, it dipped from 3.4% year-on-year in September to 3% in October. China's weak domestic consumption was another factor that helped keep food price inflation and overall inflation low in Vietnam in October.

## Macroeconomic Charts



## Macroeconomic Indicators

	2024	Oct-25	YTD	YOY <sup>1</sup>
GDP growth (%)	7.1	8.2	7.8	
Inflation (%) <sup>2</sup>	3.6	3.2	3.3	
FDI commitments (USD bn)	33.7	2.5	26.2	11.0
FDI disbursements (USD bn)	25.4	2.5	21.3	8.8
Imports (USD bn)	380.8	39.4	371.4	18.6
Exports (USD bn)	405.5	42.0	391.0	16.2
Trade surplus/(deficit) (USD bn)	24.8	2.6	19.6	
Exchange rate (USD/VND) <sup>3</sup>	25,485	26,314	26,314	

Sources: GSO, Vietnam Customs, MPI, Bloomberg

## Note:

1. FDI and trade data is YTD y-o-y; GDP growth data is latest quarter y-o-y
2. Monthly y-o-y change; year-to-date is monthly average change in CPI per GSO
3. BBG-USD/VND Spot Exchange rate

## Disclaimer

© 2025 VinaCapital Fund Management JSC (VCFM). All rights reserved. This report has been prepared and is being issued by VCFM or one of its affiliates for distribution in Vietnam and overseas. The information herein is based on sources believed to be reliable. With the exception of information about VCFM, VCFM makes no representation about the accuracy of such information. Opinions, estimates, and projections express in this report represent the current views of the author at the date of publication only. They do not necessarily reflect the opinions of VCFM and are subject to change without notice. VCFM has no obligation to update, amend or in any way modify this report or otherwise notify a reader in the event that any of the subject matter or opinion, projections or estimates contained within it change or become inaccurate.

Neither the information nor any opinion expressed in this report is an offer, or an invitation to make an offer, to buy or to sell any securities or any option, futures, or other derivative instruments in any securities. Nor should it be construed as an advertisement for any financial instruments. This research report is prepared for general circulation and for general information only. It does not have regard to the specific investment objectives, financial situation or particular needs of any person who may receive or read this report. Investors should note that the prices of securities fluctuate and may rise and fall. Past performance, if any, is no guide to the future.

Financial instruments discussed in this report, if any, may not be suitable for all investors. Investors must make their own financial decisions based on their particular financial situation and investment objectives. This report may not be copied, reproduced, published, or redistributed by any person for any purpose without the express permission of VCFM in writing. Please cite sources when quoting.