Forum One - VinaCapital Vietnam Fund (VVF)

VinaCapital Class A NAV/share: USD24.96

31 May 2024

VVF is an actively managed UCITS-compliant fund that invests in equities and equity-related securities of companies that are based in Vietnam, with an objective to deliver long-term capital growth, through bottom-up stock picking and disciplined risk management. This UCITS is a product pursuant to Article 8 SFDR.

PERFORMANCE SUMMARY

| | Fund ¹ | VN-Index |
|---|-------------------|----------|
| May 2024 (m-o-m) | 4.6% | 3.8% |
| YTD | 12.8% | 6.5% |
| 3-year annualized | 4.4% | -4.9% |
| 5-year annualized | 12.6% | 3.9% |
| Annualized since inception ² | 10.8% | 6.1% |
| Accumulated since inception ² | 149.6% | 69.3% |
| Sharpe ratio (annualized since inception ²) | 0.43 | 0.23 |
| Standard deviation (annualized since inception ²) | 20.8% | 22.2% |
| Tracking error | 7.8% | |

1. Fund information calculated from Class A shares, on a net basis

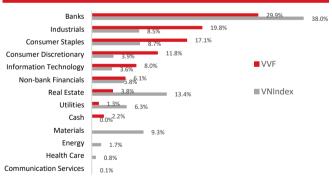
2. Class A inception date: 14 July 2015

PERFORMANCE CHART



Past performance is not necessarily guidance to the future.

SECTOR ALLOCATION



TOP HOLDINGS

| Ticker | Market Cap (USDmn) | Sector | % of NAV | 2024F PE | 2024F ROE |
|-----------|-----------------------|------------------------|----------|----------|-----------|
| GMD | 1,022 | Industrials | 9.7% | 20.1 | 16.2% |
| MWG | 3,653 | Consumer Discretionary | 8.9% | 26.8 | 12.5% |
| FPT | 6,715 | Information Technology | 8.0% | 21.7 | 26.3% |
| QNS | 697 | Consumer Staples | 6.6% | 7.9 | 23.3% |
| STB | 2,062 | Banks | 5.4% | 5.9 | 16.8% |
| VHC | 652 | Consumer Staples | 4.9% | 14.1 | 12.0% |
| тсв | 6,503 | Banks | 4.8% | 7.5 | 15.0% |
| ACB | 4,325 | Banks | 4.5% | 6.1 | 21.5% |
| MBB | 4,517 | Banks | 4.3% | 4.9 | 20.5% |
| IDC | 827 | Industrials | 4.3% | 11.6 | 32.3% |
| VVF Port. | | | | 11.0 | 17.6% |
| VN-Index | | | | 11.3 | 14.3% |

Source: Bloomberg, VinaCapital's estimates

MONTHLY COMMENTARY

MANAGER'S COMMENTARY

After the VN-Index's sudden decline in April 2024, it recovered well in May, up 3.8% MoM and 6.5% YTD (in USD terms). The strong recovery was seen across all sectors, most notably Industrials (+11.5% MoM), Information technology (+10.3% MoM), Consumer Discretionary (+10.0%), and Utilities (+9.1% MoM). Liquidity stayed at a high level, reaching USD855mn in average daily trading value on HOSE in May 2024, compared to USD864mn YTD and USD637mn for full-year 2023. The VN-Index reached 1,261.7 at the end of May, which was close to a two-year high.

The fund generated a strong 4.6% return (in USD terms) in May, outperforming the market by 0.7% and increasing our YTD outperformance to 6.3%. Our alpha for the month was driven by our sector allocation and stock picks in the Real Estate and Consumer Discretionary sectors. While the Real Estate sector had been underweighted in our portfolio, it was our biggest alpha generator of the month. Nam Long JSC, our sole pick for this sector, witnessed a MoM increase of 16.9%. Within the Consumer Discretionary portion of the portfolio, Mobile World JSC (MWG) experienced a 15.3% MoM gain due to further improvement of its grocery business, the Bach Hoa Xanh chain.

Vietnam's stock market has done well year to date despite domestic challenges such as slow growth of consumption demand and lacklustre real estate market, as well as continued foreign outflows. We believe investors have recognized that despite those challenges, listed companies have recovered from a low base in 2023 and delivered good financial results year to date, leading to higher stock prices. Our investment strategy does not focus on timing the market but rather on buying companies that can generate sustainable earnings growth over the long-term. At the end of May 2024, our portfolio's valuation remained reasonable at 11.0x PER on forecasted 2024 earnings growth of 20.3%. Following our discussions with the management of our portfolio companies after the announcement of 1Q24 earnings and during the annual shareholders' meeting season in April and May, we believe our companies are on track to deliver solid results for the year.

Port sector update

In 2023, Vietnam's exports contracted for the first time after over a decade of consistent export growth. This year, per General Statistics Office, export and import activities experienced a strong rebound, recording 15.2% and 18.2% yoy growth for 5M2024, respectively. The strong growth is in line with what we observe from the throughput volume data across the ports nationwide. In total, volume growth - shown by the container throughput volume - through Vietnam's major port hubs, increased to 8.9mn TEU* in 5M24, up +22% yoy. Of the three major port hubs - north (mainly in Haiphong), south (mainly in Ho Chi Minh City), and deep-sea ports in the south (in Cai Mep – Ba Ria area) – volumes reached 2.1mn TEU (+26% yoy), 3.7mn TEU (+13%), and 2.9mn TEU (+37%), respectively. Given the strong demand for port facilities and relatively low cost for container handling, the government has recently introduced a new floor for container handling tariff since Feb 2024, with fees at river ports increasing from 38 to 42 USD/TEU, and those at deep-sea ports increasing from 46 to 51 USD/TEU. Note that the fees had stayed at their previous levels for the last five vears to support the exporters/importers in the country. Consequently, port operators are expected to benefit from both the volume and price increases in 2024.

Our portfolio will benefit indirectly from this trend via our top holding Gemadept (GMD) – which is the largest private port operator in the country. GMD's port network across the country has seen significant growth. In the North, GMD's port volume increased by +16% yoy to 491k TEU in 5M24, while in the South, the volume through the Gemalink deep-sea port nearly doubled to 639k TEU in 5M24. The company has already planned for expansion in the coming years, with capacity likely to double by 2026, with container throughput capacity expected to reach 1.8mn TEU/year in the North (river port) and 3mn TEU/year in the South (deep-sea port). The good performance of the stock price YTD was largely a reflection of good financial results achieved in 1Q24, as the company recorded revenue and NPAT growth of 12% and 177%, respectively. Bottom line growth was faster than top line growth due to operational leverage and capital gain from divestment of an asset. Investors may expect even better results in the later quarters of the year, due to seasonality factor in the second half of the year and the positive effect of new tariff kicking-in since end of Feb 2024.

(*) TEU: twenty-foot equivalent unit, a measure of volume in units of twenty-foot long containers

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MACRO INDICATORS

| | 2023 | May 2024 | YTD 2024 | у-о-у |
|--------------------------------------|--------|----------|----------|-------|
| GDP growth ¹ (%) | 5.1 | | | |
| Inflation ² (%) | 3.3 | 4.4 | 4.0 | |
| FDI commitments ³ (USDbn) | 28.1 | 1.7 | 10.0 | 32.9% |
| FDI disbursements (USDbn) | 23.2 | 2.0 | 8.3 | 7.8% |
| Imports (USDbn) | 326.4 | 33.8 | 148.8 | 18.2% |
| Exports (USDbn) | 354.7 | 32.8 | 156.8 | 15.2% |
| Trade surplus/(deficit) (USDbn) | 28.3 | (1.0) | 8.0 | |
| Exchange rate (USD/VND) ⁴ | 24,265 | 25,450 | | |

Sources: GSO. Vietnam Customs, SBV, MPI, Bloomberg

1. Latest quarterly GDP performance | 2. Inflation: year-on-year change | 3. Excluding Share Cap Contribution 4. BBG-USDVND Spot Exchange Rate

VVF FUND INFORMATION

| Fund Launch Date | 14 July 2015 |
|----------------------------------|---|
| Legal Entity Identifier (LEI) | 5493003GR1U7LK7K6767 |
| Trading Period | Daily Subscriptions/Redemptions |
| Fund Size | USD92.4m |
| Incorporation | Luxembourg |
| SFDR Classification | Article 8 |
| Registered | UK, The Netherlands, Germany, Singapore, Austria, Switzerland, Sweden, France |
| Management Company | Edmond de Rothschild Asset Management (Luxembourg) |
| Fund Manager | VinaCapital Fund Management JSC |
| Depository Bank | Edmond de Rothschild (Europe) |
| Auditor | PwC Societe Cooperative Luxembourg |
| Swiss Representative | First Independent Fund Services Ltd, Klausstrasse 33, CH-8008 Zurich, Switzerland |
| Swiss Paying Agent | NPB Neue Privat Bank AG, Limmatquai 1/am Bellevue, P.O. Box, CH-8022 Zurich, Switzerland |
| Fund Platform Availability | Allfunds, Clearstream, Fundsettle, MFEX, Attrax, FIL Fondsbank (FFB) |

CONTACT DETAILS

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MONTHLY COMMENTARY (cont'd)

MACRO UPDATES

Vietnam's export growth has significantly outpaced the growth of the country's manufacturing output throughout 2024, prompting us to note that factories will need to accelerate production to keep up with the growing demand for "Made in Vietnam" products. This observation is fundamental to our forecast that Vietnam's GDP growth will accelerate from 5.1% in 2023 to 6-6.5% in 2024.

Manufacturing output growth accelerated from 6.3% yoy in 4M24 to 7.3% in 5M24 (versus -2.5% in 5M23), but even with that acceleration, Vietnam's manufacturing output growth continued to lag far behind the 15% export growth (to USD156.8b) in 5M24. Consequently, inventories of finished products in Vietnam's factories continued to drop in May and FDI companies are ramping up purchases of production inputs to scale up production according to Vietnam's latest manufacturing PMI survey.

Most production inputs are imported, so Vietnam's import growth surged from 9% yoy in March to 19% yoy in April and 30% in May, shrinking the country's trade balance from a USD2.8b surplus in March to a USD1.1b surplus in April before turning to a USD1b trade deficit in May. According to the General Statistics Office, Vietnam's trade surplus shrank from USD10.2b in 5M23 to USD8b in 5M24.

May's trade deficit was the first in two years. That deficit, coupled with profit repatriation by FDI companies, helps explain why the USD-VND exchange rate depreciated 0.5% in May (and 4.9% YTD). That depreciation occurred despite the fact that the US Dollar/DXY Index fell 1.5% last month and the State Bank of Vietnam sold USD3.5b of its FX reserves to the country's commercial banks in May (and USD3.9b YTD) to defend the value of the VN Dong.

All of that said, we would like to reiterate that Vietnam's export recovery is driving the country's overall economic recovery this year. New export orders continued to grow in May, accelerating from April. The ongoing export recovery has helped drive up the share prices of leading logistics companies and industrial park developers by about 50% yoy. Logistics company share prices soared along with cargo volumes; air cargo volumes were up about 40% yoy in Q1, driven by computer and electronics exports.

Disbursed FDI grew 8% yoy to USD8.3b in 5M24. Planned FDI surged 33% yoy, to USD10b, driven by a 51% yoy surge to USD7.1b worth of New Projects - most of which are manufacturing projects.

In contrast to all of the positive points above, consumption growth slowed slightly in May. The growth of real retail sales (i.e., excluding the impact of inflation) dipped from 5.3% yoy in 4M24 to 5.2% in 5M24 despite the ongoing recovery of Chinese tourist arrivals to over 80% of pre-COVID levels in May. Note that overall tourist arrivals surpassed pre-COVID levels in 5M24.

Finally, CPI inflation remained at 4.4% yoy in May despite a circa 5% month-onmonth drop in retail petrol prices; this was partly because of the "low base effect" stemming from the fact that inflation in Vietnam bottomed out at just 2% yoy in mid-2023.

| KEY TERMS | | | | | | | |
|---------------------------------------|---------------------------|------------------------------|-----------------------|--------------|-------------------------|------------------------|----------------|
| | Class A | Class B | Class C | Class D | Class G | Class H | Class I |
| Currency | USD | USD | EUR | EUR | JPY | USD | USD |
| Min. Investment | 500,000 ¹ | 5,000 | 500,000 ¹ | 5,000 | 10,000,000 ¹ | 5,000,000 ¹ | $10,000,000^1$ |
| Management Fee | 1.25% | 2.00% | 1.25% | 2.00% | 2.00% | 1.25% | 1.00% |
| Bloomberg | FOVCPVA LX | FOVIEBU LX | FOVIECE LX | FOVIEDE LX | FOVCPVG LX | FORMVIN LX | FOVCPIU LX |
| ISIN | LU1163030197 | LU1163027052 | LU1214542463 | LU1214545136 | LU1286783011 | LU2552457918 | LU2560055225 |
| ¹ The minimum initial subs | cription amount may be wa | ived at the discretion of th | e Investment Manaaer. | | | | |

Disclaimer

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