Forum One - VinaCapital Vietnam Fund (VVF)

31 October 2023

Class A NAV/share: USD19.52

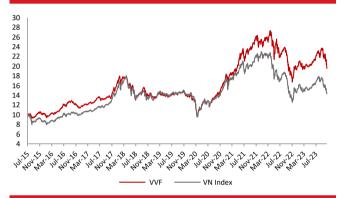
VVF is an actively managed UCITS-compliant fund that invests in equities and equity-related securities of companies that are based in Vietnam, with an objective to deliver long-term capital growth, through bottom up stock picking and disciplined risk management. This UCITS is a product pursuant to Article 8 SFDR.

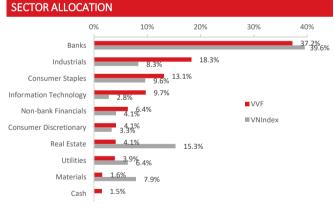
PERFORMANCE SUMMARY

	Fund*	VN-Index
October 2023 (m-o-m)	-12.7%	-11.7%
YTD	0.7%	-1.8%
3-year annualized	11.3%	1.6%
5-year annualized	6.6%	1.3%
Annualized since inception	8.4%	4.4%
Accumulated since inception	95.2%	42.9%
Sharpe ratio (annualized since inception)	0.32	0.15
Annualized standard deviation	20.9%	22.5%
Tracking error	8.0%	

* Fund information calculated from Class A shares

PERFORMANCE CHART





TOP HOLDINGS

Ticker	Market Cap (USDmn)	Sector	% of NAV	2023F PE	2023F ROE
GMD	735	Industrials	10.0%	7.9	27.7%
FPT	4,291	Information Technology	9.7%	18.1	20.9%
STB	2,072	Banks	9.7%	5.6	8.2%
VCB	19,749	Banks	5.7%	13.3	21.3%
QNS	638	Consumer Staples	5.1%	8.3	23.4%
MBB	3,630	Banks	5.0%	4.4	22.8%
CTG	5,419	Banks	4.4%	7.3	16.2%
MWG	2,245	Consumer Discretionary	4.1%	61.4	4.4%
NLG	474	Real Estate	4.1%	18.7	5.1%
ACB	3,384	Banks	4.0%	5.3	22.8%
VVF Port.				9.1	16.9%
VN-Index				10.6	13.9%

Source: Bloomberg, VinaCapital's estimates

MONTHLY COMMENTARY

MANAGER'S COMMENTARY

Building on the downward momentum in Sep-2023, the market corrected by a further 11.7% in Oct-2023. This was mainly due to trading momentum as there was no major economic news that would have had such a negative impact on the market. The correlation of stocks during the sharp correction was high and there was a broad-based decline among all sectors, most notably: Brokers (-22.0% MoM), Energy (-15.6% MoM), Real Estate (-14.7% MoM), Materials (-14.3% MoM), and Banks (-6.7% MoM). Typically, a sharp market correction not due to fundamental changes in the economy/companies is likely to be followed by a strong rebound.

By the end of Oct-2023, 386 out of 399 companies on the Ho Chi Minh Stock Exchange released 3Q23 financial results. On a weighted market-cap basis, net profit growth was 7.1% yoy in 3Q23 and -6.6% yoy in 9M23. Sectors with strong earnings growth included: Energy (396.3% in 3Q23 and 366.7% in 9M23), Industrials (84.9% in 3Q23 and 101.8% in 9M23), Financials (30.3% in 3Q23 and 4.6% in 9M23), Real Estate (18.3% in 3Q23 and 1.7% in 9M23), and Information Technology (15.5% in 3Q23 and 15.0% in 9M23). Sectors with weak earnings growth included: Consumer Discretionary (-45.8% in 3Q23 and -23.5% in 9M23), Utilities (-26.6% in 3Q23 and -22.3% in 9M23), and Consumer Staples (-20.6% in 3Q23 and -27.6% in 9M23).

The fund's Class A NAV per share decreased 12.7% MoM, in the same pattern with the broader market's decline. That said, our portfolio companies' earnings were generally positive, with 26 out of 27 companies having released 3Q23 results and, on a weighted market-cap basis, recording net profit growth of 9.4 % yoy in 3Q23 and 17.9% yoy in 9M23. This strong growth was observed across almost all sectors: Financials (20.1% 3Q23, 12.0% 9M23), Industrials (-0.4% 3Q23, 70.9% 9M23), and IT (19.6% 3Q23, 20.3% 9M23). These numbers far outperformed the overall market. For the full year 2023, we expect our portfolio will record net profit growth of 27.6% yoy versus estimated overall market growth of 3.4%. There was and continues to be a sharp divergence in terms of profitability between our portfolio and the overall market.

On valuations, our portfolio is trading at a trailing PER of 9.6x compared to the market's trailing PER of 12.7x. On a forward basis, our portfolio's 2023E PER is 9.1x versus the market's PER of 10.6x. While our portfolio is trading at lower valuation multiples, the quality of earnings (trailing ROE of 18.5%) and financial strength (trailing Net Debt/Equity ex. Financial services of 26.4%) exceled compared to the broader market (trailing ROE of 11.8%, Net Debt/Equity of 52.4%).

In the short term, market volatility is difficult to predict. The recent correction is not a major concern to us given the portfolio's favorable earnings outlook and reasonable valuations. We have used it as an opportunity to add to many of our existing positions at attractive prices, especially the names with full foreign room limits, which can be difficult to acquire or have traditionally traded at high premiums.

MACRO COMMENTARY

The CPI increased by only 0.1% MoM in October and 3.2% YoY on average in 10M 2023. A rise in rice prices and school fees was offset by lower pork prices. Core inflation was also flat, but still high, at 4.4% YoY.

The Index of Industrial Production (IIP) continued to improve, rising by 4.9% YoY (Sept: 3.8%). Growth in sectors like steel, textiles, LPG, and fertilizer was encouraging, while mobile phone production was modest (+1.1% YoY). On a year-to-date basis, the growth in manufacturing IIP index stood at 0.5% YoY. This followed a 0.2% YoY increase in 9M2023.

The Vietnamese dong (VND) weakened further by 1.1% against the US dollar (USD) during the month, reaching VND 24,565 per USD and bringing the YTD depreciation to 3.9% by October 31. This followed a 0.6% decline in September and a 2.0% decline in August. Since the Fed did not raise rates in

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MACRO INDICATORS

	2022	0-+ 2022	VTD 2022	
	2022	Oct 2023	YTD 2023	у-о-у
GDP growth ¹ (%)	8.0		4.2	
Inflation ² (%)	3.1	3.6	3.2	
FDI commitments ³ (USDbn)	22.6	5.2	20.6	10.5%
FDI disbursements (USDbn)	22.4	2.1	18.0	3.2%
Imports (USDbn)	360.7	29.3	266.7	-12.3%
Exports (USDbn)	371.9	32.3	291.3	-7.1%
Trade surplus/(deficit) (USDbn)	11.2	3.0	24.6	
Exchange rate (USD/VND) ⁴	23,633	24,565		

Sources: GSO, Vietnam Customs, SBV, MPI, Bloomberg

Latest quarterly GDP performance | 2. Inflation: year-on-year change | 3. Excluding Share Cap Contribution
BBG-USDVND Spot Exchange Rate

VVF FUND INFORMATION

Launch Date	14 July 2015
Legal Entity Identifier (LEI)	5493003GR1U7LK7K6767
Trading Period	Daily Subscriptions/Redemptions
Fund Size	USD71.0m
Incorporation	Luxembourg
SFDR Classification	Article 8
Registered	UK, The Netherlands, Germany, Singapore, Austria, Switzerland, Sweden, France
Management Company	Edmond de Rothschild Asset Management (Luxembourg)
Fund Manager	VinaCapital Fund Management JSC
Depository Bank	Edmond de Rothschild (Europe)
Auditor	PwC Societe Cooperative Luxembourg
Swiss Representative	First Independent Fund Services Ltd, Klausstrasse 33, CH-8008 Zurich, Switzerland
Swiss Paying Agent	NPB Neue Privat Bank AG, Limmatquai 1/am Bellevue, P.O. Box, CH-8022 Zurich, Switzerland

MONTHLY COMMENTARY (cont'd)

its November 1 meeting, and the interbank rate in Vietnam has recently picked up, the FX pressure from carry trade activities has slightly eased, as the gap between USD-denominated and VND-denominated rates has narrowed. Modest import demand also helped keep the VND stable.

FDI commitments and disbursements for 10M 2023 reached USD 20.6 billion and USD 18.0 billion, +10.5% YoY and +3.2% YoY, respectively. Singapore topped the list with nearly USD 4.7 billion, making up over 18% of the total followed by South Korea and Hong Kong. Quang Ninh and Hai Phong provinces attracted the greatest FDI inflows, with USD 3.1 billion and USD 2.8 billion, respectively, in 10M2023.

In October, exports grew by 5.9% YoY, reducing the year-to-date negative growth to 7.1% YoY. The manufacturing sector still accounted for 88.3% of exports, which declined 7.8% YoY in 10M 2023. Imports increased by 5.2% YoY in October and fell by 12.3% YoY in 10M 2023, resulting in a trade surplus of USD 3 billion in October and USD 24.6 billion in 10M 2023. Exports to China rose by 4.7% YoY (USD 49.4 billion, the only market with growth), but the US remained the top destination for Vietnamese exports with USD 78.6 billion, despite a 15.8% YoY decline. Imports from China decreased by 10.1% YoY, implying modest production and lower input prices.

Nominal retail sales rose by 7% YoY in October, lower than the Jan-Oct 2023 average of 9.4%. Adjusting for inflation, 10M 2023 real retail sales growth slowed to 6.9% YoY from 7.7% in 9M23 as consumers remain cautious.

CONTACT DETAILS

VinaCapital

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KEY TERMS Class D Class I Class A Class B Class C Class G Class H USD USD FUR FUR JPY USD USD Currency Min. Investment 500,000¹ 5,000 500,000¹ 5,000 10,000,0001 5,000,0001 10,000,0001 Management Fee 1.25% 2.00% 1.25% 2.00% 2.00% 1.25% 1.00% FOVCPVA LX FOVIEDE LX FOVCPVG LX FORMVIN LX FOVCPIU LX Bloomberg FOVIEBU LX FOVIECE LX ISIN LU1163030197 LU1163027052 LU1214542463 LU1214545136 LU1286783011 LU2552457918 1U2560055225

¹ The minimum initial subscription amount may be waived at the discretion of the Investment Manager.

Disclaimer

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