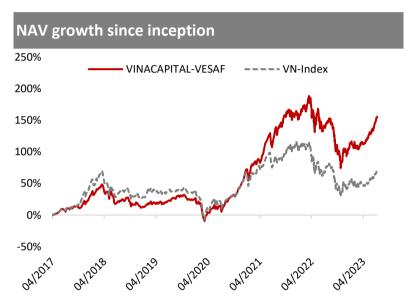
VINACAPITAL-VESAF

Investment approach

Invest in all equity opportunities unencumbered by foreign restriction or size. The strategy of the fund is to take meaningful stakes in companies with a robust franchise that we believe can benefit from the domestic growth of the country.



The performance data featured represents past performance, which is no guarantee of future results. Investment return and principal value of an investment will fluctuate; therefore, you may have a gain or loss when you sell your fund units. Current performance may be higher or lower than the performance data auoted.

Fund performance

| | VINACAPITAL-VESAF | VN-Index |
|--------------------------------------|-------------------|----------|
| Total AUM (VND billion) | 1,346.3 | |
| NAV/Share (VND) | 25,567.4 | |
| Jul 2023 return (%) | 9.4 | 9.2 |
| YTD 2023 return (%) | 29.5 | 21.4 |
| 3-year annualized return (%) | 33.4 | 15.3 |
| Annualized return since inception (% | 5) 16.1 | 9.1 |
| Cumulative return since inception (% | 5) 155.7 | 72.4 |

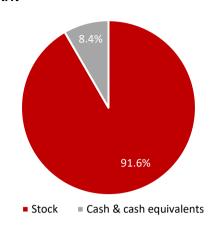
(The NAV is net of management fee and administrative expenses)

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Investment allocation

% Total NAV



Fund information

| T dild illioillidiloil | | | | | |
|-----------------------------------|---|--|--|--|--|
| Inception | 18/04/2017 | | | | |
| Management fee | 1.75% per annum | | | | |
| Subscription fee | 0.0% | | | | |
| | 2.0% < 12 months | | | | |
| Redemption fee | 1.5% >= 12 months | | | | |
| | 0.5% >= 24 months | | | | |
| PIT | 0.1% | | | | |
| Custodian and Supervisory Bank | Standard Chartered Bank Ltd. (Vietnam) | | | | |
| Auditor | PwC Vietnam | | | | |
| Trading frequency | Daily, From Monday to Friday | | | | |
| Benchmark | VN-Index | | | | |
| | | | | | |

Portfolio statistics

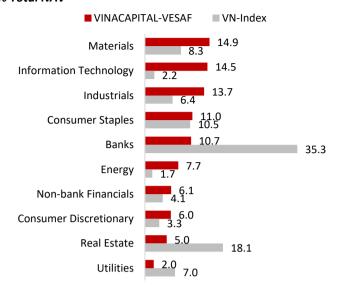
| | VINACAPITAL-VESAF | VN-Index |
|--------------------------|-------------------|----------|
| Forward P/E (x) | 10.8 | 12.1 |
| Forward P/B (x) | 2.0 | 1.7 |
| Forward ROE (%) | 16.4 | 14.0 |
| Dividend yield (%) | 3.1 | 1.6 |
| Portfolio turnover 12M (| %) 40.7 | - |
| Sharpe ratio | 0.6 | 0.3 |
| No. of stocks | 26 | 399 |
| Sharpe ratio | 0.6 | |

Source: Bloomberg, VinaCapital's forecast



Sector allocation

% Total NAV



Top holdings Stock Sector % NAV FPT Information Technology 14.5 **Consumer Staples** QNS 6.2 MWG **Consumer Discretionary** 6.0 **MBB Banks** 5.9 **FMC Consumer Staples** 4.8 STB **Banks** 4.7 **PVS** Energy 4.3 SZC **Industrials** 4.1 DPR Materials 3.8 **KDH** Real Estate 3.5

Comments from fund manager

STOCK MARKET UPDATE

The VN-Index continued its rise for a third consecutive month, increasing 9.2% in July. On a year-to-date (YTD) basis, the VN-Index has increased by 21.4%.

The market was mainly driven by the trading activities of domestic retail investors, who accounted for 89.4% of total trading value on HOSE in July, a 20-month high and just behind November 2021, when the figure reached 90%. In contrast, foreign investors continued to be net-sellers for the fourth consecutive month, with a net-selling value of VND1.8 trillion in the month.

Comments from fund manager (cont.)

In terms of market liquidity, the average daily trading value on the combined three bourses reached VND21.3 trillion, a 7.5% MoM increase and a 15-month high. Market sentiment was positive, although the Q2 business results of listed companies were somewhat below market expectations.

As of 4 August 2023, 1,049 listed companies (accounting for 97.4% of the market capitalization on the combined three bourses) reported their second quarter business results. The aggregate net profit of these companies declined 11.9% YoY. The sectors whose 2Q23 profits slumped were Consumer Discretionary (-79% YoY), Materials (-69.0% YoY), Utilities (-28.7% YoY) and Consumer Staples (-18.1% YoY). For 1H23, businesses in the Consumer sectors were impacted by weak consumer demand, coupled with a high base in earnings last year. In the Materials sector, the earnings of steel, chemical and fertilizer companies all fell. In contrast, the Energy and Brokerage sectors recorded strong 2Q23 profit growth of 443% YoY and 427% YoY, respectively, thanks to a low base last year. The Banking sector attained 2Q23 profit growth of only 1.4% YoY as many banks faced pressure from reduced net interest margins, rising bad debts and weak credit growth. The surprise came from the Real Estate sector, with 2Q23 net profit surging by 62.7% YoY, although it is important to note that VHM contributed to most of those gains after recording high profits during the quarter; the profits of most other real estate companies fell sharply.

At present, the economy and business results of listed companies are expected to gradually recover in the second half of the year. July economic data showed some slight improvements from the previous months. The Index of Industrial Production increased 3.9% MoM and 3.7% YoY. Exports and imports, although still down 3.5% and 9.9% YoY, rose 0.8% and 4.4% MoM. Retail sales of goods and services advanced by 1.1% MoM and 7.1% YoY, bringing the YTD growth to 9.6% in real terms. Notably, both registered and disbursed FDI returned to positive growth of 4.5% and 0.8% YoY in 7M23, from -4.3% and 0.5% in 6M23, respectively. At the end of July, the VN-Index traded at a 2023F P/E of 12.1x, which remains attractive for long-term investment. Nevertheless, many stocks have strongly advanced YTD, reflecting the positive expectations regarding economic recovery and supportive monetary policies, so we cannot rule out the possibility of some short-term market volatility.

UPDATE ON VINACAPITAL-VESAF

In July, the fund achieved a 9.4% return, matching the broader market's performance. The fund's top holdings, which included MWG (+25.2%), KDH (+21.8%), SZC (+20.8%), FPT (+15.8%), and VCI (+18.9%), were the main contributors to the fund's performance during the month.

The positive sentiment of investors who anticipated a recovery in the later months of the year supported stock prices in July, despite the disappointing earnings results announced by most listed companies. FPT and SZC reported robust growth in 2Q23 earnings as expected, rising 20.7% YoY and 56.9% YoY respectively, while KDH and MWG's earnings showed business challenges due to weak market demand. Investors expect better earnings in 4Q23 from MWG as ICT consumption gradually recovers and its grocery business improves after the store restructuring, while for KDH, mortgage rates should drop significantly and lead to a rebound for the real estate sector. For VCI, although its earnings dropped 61% YoY in 2Q23, they were 60% higher than those recorded in 1Q23, indicating further improvement as margin lending activities and market liquidity improved quickly.

The earnings of companies in VINACAPITAL-VESAF's portfolio grew by 28.0% YoY in 1H23, outperforming the broader market's earnings, which fell by 15.8% (across all three exchanges). We believe that earnings recovery and valuations will vary widely among different businesses in the coming months, so choosing the right stocks is crucial to achieving strong performance.

| Monthly returns | | | | | | | | | | | | | |
|-----------------|-------|-------|------|-------|-------|-------|-------|------|--------|--------|-------|-------|--------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD |
| 2021 | 1.2% | 12.5% | 1.4% | 3.4% | 14.1% | 6.3% | -1.2% | 6.2% | 3.7% | 6.7% | 0.0% | -0.7% | 67.0% |
| 2022 | -0.8% | 4.9% | 3.9% | -5.6% | -2.9% | -5.8% | -1.6% | 5.5% | -10.2% | -11.3% | -1.8% | -0.1% | -24.4% |
| 2023 | 9.9% | -5.2% | 2.1% | 1.8% | 5.7% | 3.5% | 9.4% | | | | | | 29.5% |

Important information

The information contained herein has been prepared by VinaCapital Fund Management Joint Stock Company (the "Company") and is subject to updating, completion, revision, further verification and amendment without notice.

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