



7 March 2018

## **VinaCapital and Maybank Kim Eng host Corporate Day in London to showcase some of Vietnam's most dynamic companies to foreign investors**

H.E. the Ambassador of Vietnam to the UK leads opening of London Stock Exchange, along with representatives from VinaCapital and Maybank Kim Eng Securities

**London** – VinaCapital along with Maybank Kim Eng Securities, sponsored “Vietnam Corporate Day in London”, featuring senior leaders from the Ho Chi Minh Stock Exchange and a few of Vietnam's most interesting companies, including Cotecons, FPT Retail, HDBank, Phu Nhuan Jewelry, Eximbank and VietJet Aviation. The event was attended by His Excellency Mr. Tran Ngoc An, Vietnam's Ambassador to the United Kingdom and about 100 institutional investors in London whose total assets under management exceeds USD7 trillion.

The day kicked off with the opening of the London Stock Exchange. His Excellency Mr. Tran Ngoc An was joined by Ms. Nguyen Thi Viet Ha, Member of the Board, Ho Chi Minh Stock Exchange, Don Lam, Co-founder and CEO of VinaCapital, Patrick Han, CEO of Maybank Kim Eng London, Steve Bates, Chairman of the VinaCapital Vietnam Opportunity Fund (VOF), and the leaders of the Vietnamese companies. Following the ceremony, the investors gathered at the May Fair Hotel to hear presentations from the Vietnamese companies, as well as from the Ho Chi Minh Stock Exchange, VinaCapital, and Maybank Kim Eng.

Ms. Viet Ha provided a detailed overview of how Vietnam's capital market has grown and the next steps in its development. Andy Ho, VinaCapital's Chief Investment Officer and Managing Director of VOF, discussed Vietnam's macroeconomic landscape and where he sees opportunities in the market, while Ms. Le Hong Lien Head of Institutional Research at Maybank Kim Eng Securities, provided a more detailed look at Vietnam's stock markets and the catalysts driving continued growth.

More direct discussions between companies and investors have been arranged for the last part of the event and the morning of 8 March.

Mr. Kim Thien Quang, CEO of Maybank Kim Eng Vietnam, stated: “Vietnam's stock market has become one of the most attractive destinations for international investors thanks to solid progress in the SOE privatization program and the Government's call for foreign investments. We are honored to work with VinaCapital to promote Vietnam's stock market and some exciting Vietnamese businesses to the international investment community.”

Mr. Don Lam, CEO of VinaCapital, stated, “This event is in line with our efforts over the past 14 years to promote Vietnam's impressive growth story to the world and facilitate direct discussions between international investors and Vietnamese businesses. From the success of Vietnam Corporate Day, I believe more investors will take notice that Vietnam is open for business, and participate in more opportunities to help take Vietnamese companies to next stages of growth and improve their competitiveness in ASEAN and the world.”

Coincidental to the timing of the Vietnam Corporate Day event, London-listed VOF entered the FTSE 250 Index at the start of trading on Monday, 5 March 2018.

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### **About Maybank Kim Eng**

Maybank Kim Eng is the fully-owned investment banking arm of Maybank, one of Asia's leading banking groups and South East Asia's fourth largest bank by assets. The Maybank Kim Eng group of companies comprises businesses stretching around the globe with offices in Malaysia, Singapore, Hong Kong, Thailand, Indonesia, Philippines, India, Vietnam, Saudi Arabia, Great Britain and the United States of America. Maybank Kim Eng has been in Asia for more than 40 years and offers a complete suite of financial solutions, which include debt advisory and arrangement via bonds/sukuk, project financing, leveraged financing and loan syndication, corporate finance, equity capital markets, merger and acquisition advisory, sector advisory, strategic advisory, equities derivatives, retail and institutional securities broking and research. A leader in many of the Asian markets that it operates in, Maybank Kim Eng has won numerous prestigious awards in the markets that it serves.

Maybank Kim Eng is one of the pioneer brokerage houses in Vietnam and has been operating in the country since 2007. It is also the first 100% foreign-owned securities company in Vietnam, and has built up a strong presence since its establishment.

### **About VinaCapital**

Founded in 2003, VinaCapital is a leading investment and asset management firm headquartered in Vietnam, with a diversified portfolio of USD1.8 billion in assets under management. The firm has two closed-ended funds that trade on the London Stock Exchange: the VinaCapital Vietnam Opportunity Fund Limited, which trades on the Main Market, and VinaLand Limited which trades on the AIM. VinaCapital also manages the Forum One - VCG Partners Vietnam Fund, one of Vietnam's largest open-ended UCITS-compliant funds, the Vietnam Equity Special Access Fund, numerous segregated accounts, and two domestic funds. VinaCapital also has joint ventures with Draper Fisher Jurvetson in venture capital, and Warburg Pincus in hospitality and lodging. VinaCapital's expertise spans a full range of asset classes including capital markets, private equity, real estate, venture capital, and fixed income.

For more information about VinaCapital, please visit [www.vinacapital.com](http://www.vinacapital.com).