



Media Release

VinaCapital's 12th Investor Conference Focuses on Untapped Opportunities in Vietnam

VNG, Yeah 1, PNJ, FPT Retail and Tasco among companies presenting

HO CHI MINH CITY, 12 October 2017 – VinaCapital, one of Vietnam's leading asset management and real estate development companies, kicked off its 12th annual Investor Conference today at the Park Hyatt Saigon. As Vietnam's economy continues to flourish and the stock market continues to be the best performer in the region, more international investors have turned their attention to the country. This two-day event is highlighting new opportunities in the market, from tech startups to banks, in real estate and the stock market.

Opening up the conference was Minh Le, co-founder and CEO of VNG Corporation, who spoke of his experience in starting VinaGame and growing it into one of Vietnam's most successful tech companies. George Wood, Project Director for Coteccons, told attendees over lunch of his experience working on what will be Southeast Asia's tallest building upon completion, and the world-class standards and technology being used on the project. Yeah1 Network Group CEO Brian Tiong told the audience about how the company grew to become the eighth-largest multichannel network in the world. Later in the day, Alex Crane, Managing Director of Cushman & Wakefield Vietnam provided an overview of the property market as well as his thoughts on where things are headed.

Starting the program tomorrow is Per Stenius, Ph.D., Founder and Chairman of Reddal, an international firm that provides business development services to companies. Dr. Stenius will speak about the opportunities for private equity investment in Vietnam. Rahn Wood, a veteran of the retail banking industry in Vietnam and Australia, will offer his thoughts on what the sector needs to do to grow profitably.

Other companies presenting during the conference include: Rever.vn (a real estate tech startup); Thien Long Group (stationery manufacturing); PNJ (jewelry); OCB (bank); FPT Retail (consumer electronics retailer); and Tasco (infrastructure).

VinaCapital's fund managers provided updates on their funds' performance as well as their vision and strategy for the next year.

Don Lam, VinaCapital CEO, stated, "I am excited to welcome a record number of attendees to our conference this year. Vietnam's economy continues to outperform others in the region, and has attracted growing interest from foreign investors. There's more to Vietnam's success story than the stock market – although it has done very well – and we're focused on showcasing the opportunities we see in venture capital, private equity, and real estate as well as in the capital markets."

About VinaCapital

Founded in 2003, VinaCapital is a leading investment management and real estate development firm headquartered in Vietnam, with a diversified portfolio of USD1.8 billion in assets under management spanning a full range of asset classes including capital markets, private equity, real estate, venture capital, and fixed income.

The company manages three closed-ended funds that trade on the London Stock Exchange including the VinaCapital Vietnam Opportunity Fund Limited, which trades on the Main Market, and VinaLand Limited, which trades on the AIM.

Other funds managed by the company include the Forum One – VCG Partners Vietnam Fund (VVF), a UCITS-compliant, long-term, open-ended fund, and the Vietnam Equity Special Access Fund (VESAF), the company's newest fund, which invests in equities and is unencumbered by foreign restrictions or size. The company also offers two funds for Vietnamese investors in equities and fixed income.

VinaCapital's joint ventures include DFJ VinaCapital L.P. (DFJV), our venture capital fund in partnership with noted US firm Draper Fisher Jurvetson, as well as Lodgis Hospitality Holdings, a new hospitality platform focused on Southeast Asia in partnership with Warburg Pincus.

More information about VinaCapital may be found at www.vinacapital.com.

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